McPhail
FUEL COMPANY
Since 1884

Locally Owned & Operated

Serving our Friends & Neighbors Throughout the North Bay for over 139 years.

PROPANE Comfort

FALL/WINTER 2023

HOME COMFORT SERVICES

Complete Propane Installation

Propane Tank Rentals

Level Pay Plans

Remote Tank Monitoring

Computer Routed Delivery Service

Plumbing and Piping

Safety Checks

24 Hour Emergency Service

Certified Service Personnel

BUSINESS PARTNER SERVICES

Serving Restaurants, Lodging, Wineries, Dairies, & More

Reliable Propane Fuel Delivery & Installations

Employee Safety Training

(707) 285-3525

(415) 285-3525

fuel@mcphails.com

www.mcphails.com

Keeping Up with Energy in the News

Dear Valued Customer,

As we continue to experience the effects of climate change across the country, our government has plans to slow it down by electrifying most everything. While that may be a goal in today's landscape, we believe this will create challenges for our already strained electric grid. It's an admirable goal, but will take years to achieve and a tremendous amount of money to get there.

The National Propane Gas Association is actively working to educate leaders about the benefits of propane and how it is a sustainable option for our climate.

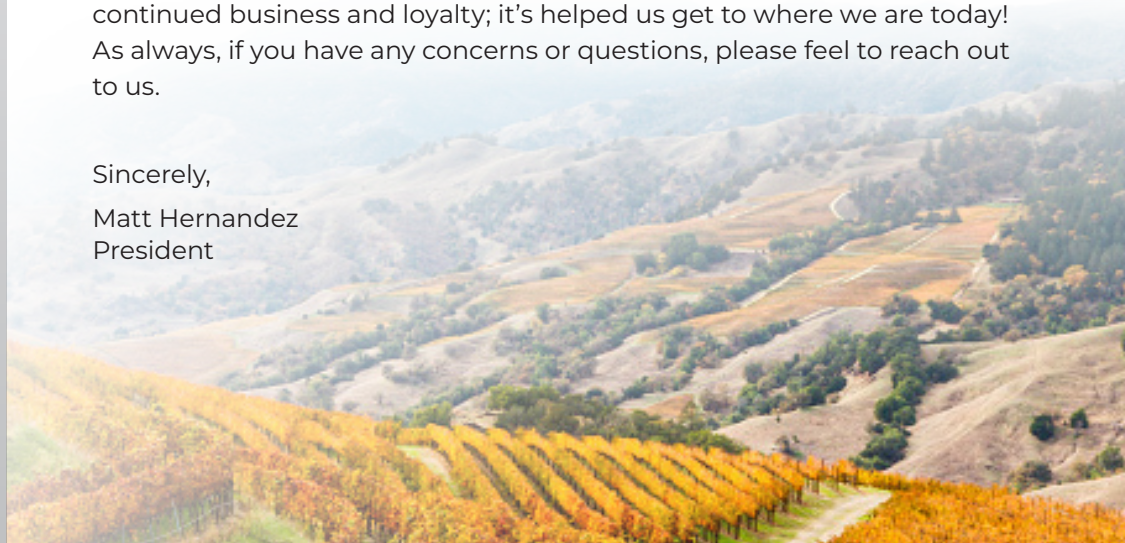
You may have heard discussions regarding a ban of gas cookstoves due to concerns related to air quality associated with them. Several states and/or cities want to ban them. Inside is an article that sheds some light on this topic.

McPhail's is proud to say we've been serving our customers in the North Bay for **139 years**! The success of any business is based on establishing trust with your customers by providing them with quality products and services. We have always strived to do just that and will continue to do so in the years ahead.

Once again, **we thank you for your business**. We truly appreciate your continued business and loyalty; it's helped us get to where we are today! As always, if you have any concerns or questions, please feel to reach out to us.

Sincerely,

Matt Hernandez
President



Tank Monitors – Helpful Devices!

If you're unsure of exactly what a tank monitor is, the quick answer is: it's a device installed on the outside of your propane tank to monitor propane fuel levels in real time. Monitors transmit the data to us and we receive an alert when a refill is due.

What are the benefits of having a propane tank monitor?

The benefits are numerous! First, a monitor takes the guesswork out of when you need a refill. You can check your level at any time online or through an app, or you can read the monitor itself. Second, if you're on automatic delivery, once the propane reaches its alert level, we'll automatically deliver your fuel. No more calling to schedule a time for a refill. And since you can track your usage levels, you'll begin to learn how much propane you use in a given time period.

Is a tank monitor right for you?

If you like the convenience of not having to go outside to check how much propane is in your tank, then a tank monitor is for you! No more leaving the comfort of your home in the freezing cold to see if you need more fuel! Tank monitors give you the comfort of knowing you won't run out of fuel when you need it most.

If you own a second home or have a generator, a tank monitor is very useful. You can monitor your propane level from anywhere to make sure your home is being fueled properly. And, if you own rental or vacation properties, having monitors makes refills simple! You can track the propane level at each rental property remotely to ensure your tenants or guests have the fuel they need. That makes for happy tenants or guests in the winter!

The Truth About Gas Stoves & Air Quality

Recent headlines have appeared regarding local gas bans in new construction, along with studies and editorial pieces claiming that gas stoves fill homes with pollutants, negatively impacting indoor air quality. While primarily directed at natural gas, these pieces highlight fights taking place throughout city and state governments that encompass all gas — including propane.

The following are informative points to help you understand both sides of the discussion:

1. **According to the California Air Resources Board (CARB), cooking reduces indoor air quality, no matter what kind of stove is used.** Replacing gas stoves with electric stoves would not eliminate indoor air quality concerns — and the cost of switching millions of home stoves from gas to electricity would be staggering.

2. **Better ventilation is the answer to air quality concerns.** CARB recommends using a high-efficiency range hood or exhaust fan, a solution far more practical for most Americans than converting from gas to electric. Lacking a range hood or vent fan, opening windows or exterior doors while cooking is advised, along with having a qualified technician inspect your stove every year.

3. **Electricity is very inefficient, delivering only 32% of energy used from generation to the home.** Most gas appliances are already incredibly efficient — upwards of 93% or better in some appliances, with propane delivering 99% of generated energy to the home.

Additional Facts About Air Quality

The differences between electric, natural gas, and propane

- **The EPA does not list gas stoves as significant contributors to indoor air quality or health hazards.** Gas stoves have long been preferred by professional chefs and home cooks should have that same choice at home — including cooking with propane.
- **Indoor air quality** can be improved with simple actions like regularly changing the air filter on home HVAC systems and having appliances checked by qualified technicians.
- **Unlike natural gas, propane contains no methane, thus not directly contributing to global warming.**
- **60% of all electrical power generation in the United States comes from burning natural gas or coal.** Electrification of everything will take more than 20 years and cost about $20–$25 trillion.

Help a Friend and You BOTH Get a Credit!

Make a referral & both you and your friend get a **$50 credit!**

Do you know someone who could benefit from being a McPhail Fuel Company propane customer? With our referral program, you both can enjoy extra savings!

First, explain the benefits of becoming one of our customers, which include:

- **FREE above ground tank installation**
- **FREE whole-home propane safety check**

Once your friend's account is established we'll thank you both with a $50 credit on your accounts!

The more friends you help sign up, the more credit you can receive.

To get started, contact us online or call us today.

Your Review Makes a Difference!

Positive reviews from awesome customers like you help other families feel confident about choosing McPhail Fuel Company for their propane needs.

Would you please take 60 seconds to go to our site, Google and/or Yelp to share your experiences?

A few sentences is all it takes! Using your mobile phone's camera, scan the handy QR code below for easy access to our review sites.

We will be most grateful. Thank you in advance for helping us out!

Enjoy Easy Monthly Billing with Level Pay

Do you find it difficult to manage propane costs during the holidays and winter season? Is it simply a challenge paying for ***any*** propane deliveries in full? Try the **Level Pay Budget Plan**!

Level Pay eliminates high propane bills by estimating your annual propane costs and spreading them out so you can enjoy:

- **11 equal monthly payments** that are personalized to your actual fuel usage.
- **Low propane bills** that do not change and are always due at the same time each month.
- **Easy payment options** like EFT/ACH and card payments.

Enrollment is free and begins in April. If you're interested in **Level Pay**, contact us now to ensure you enjoy simple monthly payments starting next spring!

Worry Less with EFT/ACH Autopay

The convenience of electronic funds transfer (EFT/ACH) will give you one less thing to worry about – paying your propane bill! With EFT/ACH payments, you will:

- **Always pay your bill on time.** Save time, save stamps and eliminate being late with your scheduled recurring payment.
- **Avoid the hassles of paying by credit card.** With credit cards you risk paying interest, late fees, and needing to update expiration dates.
- **Rest easy knowing your payment arrived safely.** EFT/ACH payments are a secure and safe way to pay your bill.

To enroll, simply log into your **WEB HUB** account at **www.mcphails.com/client-login** or visit **www.mcphails.com/forms**.

Or, just give us a call and we can help.

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New Customer Incentives

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Dispenser Delivery & Service · Certified Reseller Training
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www.mcphails.com

Google yelp nextdoor

Online reviews are important to companies like ours. Please review us on Google or Yelp!

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Cotati, CA 94931

Propane Safety in Your Home

When it comes to gas appliances, safety is a top priority. If you smell gas in your home, follow these steps:

NO FLAMES OR SPARKS. Immediately put out all smoking materials and other open flames. Do not operate lights, appliances, telephones, or cell phones. Flames or sparks from these sources can trigger an explosion or a fire.

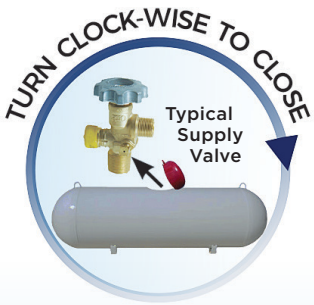
LEAVE THE AREA IMMEDIATELY. Get everyone out of the building or area where you suspect gas is leaking.

SHUT OFF THE GAS. Turn off the main gas supply valve on your propane tank if it is safe to do so. To close the valve, turn it to the right (clockwise).

REPORT THE LEAK. From a neighbor's home or other nearby building away from the gas leak, call McPhail Fuel Company, 911 or your local fire department immediately.

DO NOT RETURN TO THE BUILDING OR AREA until an emergency responder or qualified service technician determines that it is safe to do so.

GET YOUR SYSTEM CHECKED. Before you attempt to use any of your propane appliances, a qualified service technician must check your entire system to ensure that it is leak-free.



If you suspect a leak, shutting off your propane supply at the tank can help make the situation safer until help arrives.

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